

**HELPING HANDS: SIMIAN AIDES FOR THE DISABLED, INC.**

*dba*

**HELPING HANDS: MONKEY HELPERS FOR THE DISABLED**

**FINANCIAL STATEMENTS**

*with*

**INDEPENDENT AUDITORS' REPORT**

**YEAR ENDED DECEMBER 31, 2015**

Smith  Sullivan  
& Brown PC

CERTIFIED PUBLIC ACCOUNTANTS

80 Flanders Road, Suite 200  Westborough, Massachusetts 01581  
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**HELPING HANDS: SIMIAN AIDES FOR THE DISABLED, INC.**

*dba*

**HELPING HANDS: MONKEY HELPERS FOR THE DISABLED**

**REPORT ON FINANCIAL STATEMENTS**

**YEAR ENDED DECEMBER 31, 2015**

**Mission Statement**

*Established in 1979, Helping Hands: Monkey Helpers for the Disabled, Inc. is a national non-profit 501(c)3 organization that raises and trains capuchin monkeys to provide daily assistance to people living with spinal cord injury or other mobility impairments.*

*Helping Hands supports each service monkey and his or her human partner during their many years together through interactive mentoring of the placement, and close supervision of the monkey's behavioral, nutritional and veterinary needs. Relying on private contributions, Helping Hands provides these specially trained service animals and their lifetime support free of charge to our recipients.*

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REPORT ON FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2015

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**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
Helping Hands: Simian Aides For The Disabled, Inc.  
*dba* Helping Hands: Monkey Helpers For The Disabled  
Boston, Massachusetts

We have audited the accompanying financial statements of Helping Hands: Simian Aides For The Disabled, Inc. *dba* Helping Hands: Monkey Helpers For The Disabled (a New York nonprofit organization), which comprise the statement of financial position as of December 31, 2015, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

**Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Directors  
Helping Hands: Simian Aides For The Disabled, Inc.  
*dba* Helping Hands: Monkey Helpers For The Disabled

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Helping Hands: Simian Aides For The Disabled, Inc. *dba* Helping Hands: Monkey Helpers For The Disabled as of December 31, 2015 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### **Emphasis of a Matter**

As discussed in Note 9 to the financial statements, the Organization has restated its opening net assets as of January 1, 2015.

### **Other Matter**

Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The nonaccounting information shown on page three, which is the responsibility of management, is presented for purposes of additional analysis and is not a required part of the financial statements. The nonaccounting information has not been subjected to the auditing procedures applied in the audit of the financial statements, and, accordingly, we do not express an opinion or provide any assurance on it.

*Smith, Sullivan & Brown, PC*

Westborough, Massachusetts  
April 25, 2016

HELPING HANDS: SIMIAN AIDES FOR THE DISABLED, INC.

*dba*

HELPING HANDS: MONKEY HELPERS FOR THE DISABLED

MANAGEMENT DISCUSSION OF STRATEGIC GOALS

DECEMBER 31, 2015

2015 marked the completion of the second year of Helping Hands' five-year Strategic Plan which includes goals in four primary areas: Clients, Monkeys, Leadership, and Resources. This plan is guided by our mission to guarantee ongoing support to all of our monkey-recipient partners now and in the future and to provide the best standards of care for all of our service monkeys - from birth, through training and placement, and eventually in their retirement years.

We know that critical in fulfilling our mission - making new placements, supporting active placements, and providing lifelong care for our monkeys - is having the appropriate staff throughout all areas including:

- An adequate number of experienced program staff to provide the highest levels of care for all of Helping Hands' monkeys in socialization, training, and retirement, as well as supporting our new and active recipient-monkey placement teams across the country.
- Development staff capable of raising our increased annual operating budget as well as conducting a successful capital campaign for our future facility needs.

Also key to our Strategic Plan was the goal to design and fund a new facility that will meet the program's evolving needs for housing monkeys in training as well as those in retirement. Concurrently, a new facility will provide adequate space to accommodate our growing staff specializing in animal care, development, and program/administrative support.

During the past year, the Board and Executive Staff have taken measured steps in achieving these goals by making investments in preparation for an upcoming capital campaign including expanding our development staff and support systems.

We are grateful to all of our new and recurring donors, both foundations and individuals, who have embraced the goals of our five-year plan and have already pledged funding. Your ability to support our annual operating needs in addition to special capacity building projects and financing new staff positions has further strengthened our program.

In 2013, Helping Hands was honored to receive a special, one-time gift of \$500,000 from a long-time foundation donor. We have and will continue to use these funds to support our capacity building and strategic planning expenses, as appropriate, over the course of the five-year period. The remaining balance of these funds is reported as *Capacity Building and Strategic Plan Reserve* in our 2015 Statement of Financial Position.

Fueled by our donors' commitment to the long-term sustainability of the Helping Hands program, we have the confidence to move into our facility design and acquisition and initial capital campaign work in 2016.

We encourage all of our current and potential donors to connect with our Executive Staff and Board to discuss our future plans and new and exciting funding opportunities. You have and will continue to be valuable and indispensable partners in our mission to match adults living with disabilities with our service monkeys across the country and to fulfill our commitment to lifelong care for our cherished animals.

HELPING HANDS: SIMIAN AIDES FOR THE DISABLED, INC.

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HELPING HANDS: MONKEY HELPERS FOR THE DISABLED

STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2015

**ASSETS**

CURRENT ASSETS:

Cash	\$ 417,386
Operating Reserve	84,997
Pledges Receivable	70,000
Prepaid Expenses	11,256
Total Current Assets	<u>583,639</u>

NET PROPERTY AND EQUIPMENT

2,286,754

NON-CURRENT ASSETS:

Capacity Building and Strategic Plan Reserve	403,898
Long-Term Investments	905,869
Evans Endowment Investments	203,047
Pledges Receivable, Non-Current	25,000
Beneficial Interest in Perpetual Trust	325,896
Loan Acquisition Costs, Net of Amortization	8,539
Total Non-Current Assets	<u>1,872,249</u>

TOTAL ASSETS

\$ 4,742,642

**LIABILITIES AND NET ASSETS**

CURRENT LIABILITIES:

Notes Payable, Current	\$ 102,815
Accounts Payable and Accrued Expenses	14,271
Accrued Payroll and Related Costs	22,867
Total Current Liabilities	<u>139,953</u>

LONG-TERM NOTE PAYABLE, NET OF CURRENT PORTION

717,139

TOTAL LIABILITIES

857,092

NET ASSETS:

Unrestricted Net Assets	3,186,607
Temporarily Restricted Net Assets	173,047
Permanently Restricted Net Assets	525,896
Total Net Assets	<u>3,885,550</u>

TOTAL LIABILITIES AND NET ASSETS

\$ 4,742,642

HELPING HANDS: SIMIAN AIDES FOR THE DISABLED, INC.

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HELPING HANDS: MONKEY HELPERS FOR THE DISABLED

STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED DECEMBER 31, 2015

<u>SUPPORT, REVENUES AND RECLASSIFICATIONS:</u>	<u>UNRESTRICTED</u>	<u>TEMPORARILY RESTRICTED</u>	<u>PERMANENTLY RESTRICTED</u>	<u>TOTAL ACTIVITIES</u>
<i>Public Support and Other Revenues:</i>				
Gifts, Grants and Contributions	\$ 988,236	\$ 113,000	\$ -	\$ 1,101,236
Special Events, Net of Direct Costs <i>(Note 10)</i>	57,257	-	-	57,257
Donated Goods and Services	51,542	-	-	51,542
<i>Other Revenues:</i>				
Investment Return	13,480	(6,044)	-	7,436
Change in Value of Beneficial Interest in Perpetual Trust	-	-	(29,349)	(29,349)
Interest Income	2,335	-	-	2,335
<i>Reclassification of Net Assets:</i>				
Net Assets Released from Restrictions	<u>281,421</u>	<u>(281,421)</u>	<u>-</u>	<u>-</u>
<b><u>TOTAL SUPPORT, REVENUES AND RECLASSIFICATIONS</u></b>	<b><u>1,394,271</u></b>	<b><u>(174,465)</u></b>	<b><u>(29,349)</u></b>	<b><u>1,190,457</u></b>
<b><u>FUNCTIONAL EXPENSES BEFORE DEPRECIATION AND AMORTIZATION:</u></b>				
Program Services	1,094,040	-	-	1,094,040
Administrative	118,686	-	-	118,686
Fund Raising	<u>163,876</u>	<u>-</u>	<u>-</u>	<u>163,876</u>
<b><u>TOTAL FUNCTIONAL EXPENSES BEFORE DEPRECIATION AND AMORTIZATION</u></b>	<b><u>1,376,602</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>1,376,602</u></b>
<b><u>CHANGE IN NET ASSETS BEFORE DEPRECIATION AND AMORTIZATION</u></b>	<b><u>17,669</u></b>	<b><u>(174,465)</u></b>	<b><u>(29,349)</u></b>	<b><u>(186,145)</u></b>
Depreciation and Amortization Expense	<u>(140,024)</u>	<u>-</u>	<u>-</u>	<u>(140,024)</u>
<b><u>TOTAL CHANGE IN NET ASSETS</u></b>	<b><u>(122,355)</u></b>	<b><u>(174,465)</u></b>	<b><u>(29,349)</u></b>	<b><u>(326,169)</u></b>
<b><u>NET ASSETS - BEGINNING OF YEAR AS RESTATED</u></b> <i>(Note 9)</i>	<b><u>3,308,962</u></b>	<b><u>347,512</u></b>	<b><u>555,245</u></b>	<b><u>4,211,719</u></b>
<b><u>NET ASSETS - END OF YEAR</u></b>	<b><u>\$ 3,186,607</u></b>	<b><u>\$ 173,047</u></b>	<b><u>\$ 525,896</u></b>	<b><u>\$ 3,885,550</u></b>

HELPING HANDS: SIMIAN AIDES FOR THE DISABLED, INC.

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HELPING HANDS: MONKEY HELPERS FOR THE DISABLED

STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED DECEMBER 31, 2015

	<u>PROGRAM</u> <u>SERVICES</u>	<u>ADMINI-</u> <u>STRATIVE</u>	<u>FUND</u> <u>RAISING</u>	<u>TOTAL</u> <u>FUNCTIONAL</u> <u>EXPENSES</u>
<u>PERSONNEL AND RELATED COSTS:</u>				
Salaries and Wages	\$ 595,571	\$ 27,945	\$ 110,889	\$ 734,405
Payroll Taxes	47,602	2,234	8,863	58,699
Employee Benefits	61,714	2,896	11,490	76,100
Staff Training and Development	1,550	1,916	-	3,466
<u>OCCUPANCY:</u>				
Mortgage Interest Expense	28,629	609	1,218	30,456
Maintenance and Repairs	36,039	767	1,534	38,340
Utilities	55,818	1,188	2,375	59,381
Insurance	13,509	4,011	575	18,095
<u>OTHER EXPENSES:</u>				
Program Materials and Expenses	41,969	-	-	41,969
Veterinary Services	44,526	-	-	44,526
Consultants and Professional Fees	51,542	61,388	-	112,930
Advertising	9,300	-	-	9,300
Printing	15,705	-	7,000	22,705
Postage	7,921	-	3,559	11,480
IT Services and Website	14,701	690	2,737	18,128
Telephone	6,423	357	357	7,137
Video Production	25,000	-	-	25,000
Dues, Subscriptions and Fees	5,719	14,673	5,328	25,720
Community Outreach	3,885	-	3,885	7,770
Travel and Meetings	26,917	12	-	26,929
Event Expenses	-	-	4,066	4,066
Total Functional Expenses Before Depreciation and Amortization Expense	1,094,040	118,686	163,876	1,376,602
Depreciation and Amortization Expense	<u>131,623</u>	<u>2,800</u>	<u>5,601</u>	<u>140,024</u>
<b>Total Functional Expenses</b>	<b><u>\$ 1,225,663</u></b>	<b><u>\$ 121,486</u></b>	<b><u>\$ 169,477</u></b>	<b><u>\$ 1,516,626</u></b>

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STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2015

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Change in Net Assets	\$ (326,169)
<i>Adjustments to Reconcile the Above to Net Cash (Used) by Operating Activities:</i>	
Depreciation and Amortization	140,024
Donated Stock	(55,159)
Investment Return	(7,436)
Change in Value of Beneficial Interest in Perpetual Trust	29,349
<i>(Increase) Decrease in Current Assets:</i>	
Pledges Receivable	140,000
Prepaid Expenses	184
<i>Increase (Decrease) in Current Liabilities:</i>	
Accounts Payable and Accrued Expenses	8,349
Accrued Payroll and Related Costs	(20,686)
<i>(Increase) Decrease in Non-Current Assets:</i>	
Pledges Receivable	20,000
Net Adjustment	<u>254,625</u>

**NET CASH (USED) BY OPERATING ACTIVITIES** **(71,544)**

**CASH FLOWS FROM INVESTING ACTIVITIES:**

Purchases of Property and Equipment	(28,589)
Proceeds from Securities Sold/Transfer to Operations	85,425
Reclassification of Cash to Operating, Capacity Building and Strategic Plan Reserve	<u>(488,895)</u>
Net Cash Flows from Investing Activities	<u>(432,059)</u>

**CASH FLOWS FROM FINANCING ACTIVITIES:**

Principal Reduction on Notes Payable	<u>(98,955)</u>
Net Cash Flows from Financing Activities	<u>(98,955)</u>

**NET (DECREASE) IN CASH BALANCES** **(602,558)**

**CASH BALANCES - BEGINNING OF YEAR** **1,019,944**

**CASH BALANCES - END OF YEAR** **\$ 417,386**

*Supplemental Disclosures :*

Interest Paid	<u>\$ 30,456</u>
Disposal of Fully Depreciated Equipment and Fixtures	<u>\$ 51,687</u>

HELPING HANDS: SIMIAN AIDES FOR THE DISABLED, INC.  
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NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2015

NOTE 1     ORGANIZATION

Helping Hands: Simian Aides For The Disabled, Inc. *dba* Helping Hands: Monkey Helpers For The Disabled (“Helping Hands” or the “Organization”) was founded in 1979 and later incorporated in March 1983 under the provisions of Section 402 of the Not-for-Profit Corporation Law of the State of New York and qualifies as a tax-exempt, not-for-profit corporation under Section 501(c)(3) of the Internal Revenue Code (“IRC”). Helping Hands: Simian Aides For The Disabled, Inc. *dba* Helping Hands: Monkey Helpers For The Disabled has been classified as an organization which is not a private foundation under IRC Section 509(a); accordingly, contributions made to this Organization qualify for the maximum charitable deduction for federal income tax purposes.

NOTE 2     PROGRAM SERVICES

Helping Hands: Monkey Helpers for the Disabled, Inc. is a non-profit human services organization that helps adults with spinal cord injuries and other mobility impairments throughout the United States live more independent and engaged lives. We do this by providing them, free of charge, with a unique service animal: a highly trained service monkey to help with their daily tasks. These animals bring more than just a willing set of nimble hands to their recipients. They also bring companionship, joy, and the renewed sense of purpose that comes from taking responsibility for the health and well-being of another creature. Our work encompasses all aspects of this service:

- We raise, train and match the monkeys with carefully chosen recipients
- We provide extensive coaching and customized in-home training at the start of each placement
- We oversee each monkey’s lifelong behavioral, nutritional and medical needs
- We provide ongoing active support and mentoring for every partnership
- We place retired monkeys in loving homes where they are well cared for

**Training and Education Program:**

Located in the Thomas and Agnes Carvel Foundation Center in Boston, The Monkey College pays highly skilled, full-time trainers with monkeys to develop them into competent, reliable service animals. Every monkey is individually trained to perform daily tasks for their recipients within the home environment. Praise, affection, and small food rewards reinforce new skills. Training is customized to each monkey’s personality and abilities. At each level, the tasks become more complex, and the training environment becomes increasingly home-like to prepare these service animals for life in their recipient’s home. In this area of the program, Helping Hands training staff works with a rotating population of approximately 45 - 50 monkeys. In addition, this program also includes outreach to the general public, our applicants, and their families to inform them of our program services.

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NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2015

*(Continued)*

NOTE 2     *(Continued)*

**Placement Program:**

The Placement Program is a comprehensive program that includes two categories: New Placement and Active Placement. The New Placement program phase begins when we receive a written application and references. Through a deliberate and careful process that includes telephone interviews, a home visit, and a readiness assessment, we gather detailed information about each applicant. After this rigorous selection process, our team matches approved applicants with monkeys in training to select the right monkey for the individual and the environment. When the final match is made, our Placement Team arranges to spend up to one week conducting on-site training in the recipient's home. Our staff also works closely with state officials to acquire all the appropriate permits to receive and house a Helping Hands service monkey. During the Placement Week, our Placement Team focuses on helping a recipient bond with his or her new monkey helper. They also conduct additional training to customize the monkey's skills to the recipient's specific needs and environment. Our staff teaches the recipient and his or her family and other caregivers about how to care for their new service animal, and about the monkey's behavioral, health, and diet needs.

During the first year of a new placement these new partners learn each other's capabilities and build a bond of trust and understanding. Our team carefully watches over each partnership during this formative time, staying in contact daily and then weekly with recipients to ensure the long-term success of this remarkable relationship.

We are committed to ensuring the long-term success of all our partnerships with recipients. We routinely evaluate each placement to ensure that it is developing successfully and to actively address the ongoing needs of our recipients. As relationships between recipients and their monkey helpers grow and mature, Helping Hands ensures that the interdependence between partners progresses productively. Our recipients can reach us by phone 24/7 for consultation, guidance or advice. And because we maintain ownership of our monkeys throughout their lives, we also oversee their ongoing health care and other needs.

**Youth Education Program:**

Since 1998, Helping Hands has educated thousands of children about safety and ways to help prevent spinal cord injury by bringing informative and engaging educational programs to schools, camps, and youth groups. Our newest program, "Living Permanently Enabled", is a fun and lively 30- to 45-minute presentation focusing on disability awareness, traumatic injury prevention, and the concept of being permanently enabled in one's own life.

Helping Hands staff members describe our service animals, and then focus on teaching strategies for resilience and making the choice to live permanently enabled. Through interactive activities, film clips, photos and questions, our staff delivers a dynamic program promoting a message of resilience and awareness in an age-appropriate manner.

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NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2015

*(Continued)*

NOTE 3     SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies which affect significant elements of the Organization's financial statements are described below to enhance the usefulness of the financial statements to the reader. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates; however, adherence to generally accepted accounting principles has, in management's opinion, resulted in reliable and consistent financial reporting by the Organization.

**Basis of Accounting:**

The Organization's policy is to maintain its books and prepare its financial statements on the accrual basis of accounting in accordance with generally accepted accounting principles. Consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when a liability has been incurred.

**Fair Value of Financial Instruments:**

The Organization reports its fair value measures by using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by generally accepted accounting principles, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

Level 1 - Quoted prices for identical assets or liabilities in active markets to which the Organization has access at the measurement date.

Level 2 - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets in markets that are not active; observable inputs other than quoted prices for the asset or liability (for example, interest rate and yield curves); and inputs derived principally from, or corroborated by, observable market data by correlation or by other means.

Level 3 - Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value to the extent that observable inputs are not available.

The primary use of fair value measures in the Organization's financial statements are the initial measurement of unconditional promises to give and the recurring measurement of the Organization's investments and of its beneficial interest in a perpetual trust. Except as explained in Note 9 regarding the beneficial interest, there have been no changes to this valuation methodology.

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NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2015

*(Continued)*

NOTE 3     *(Continued)*

**Financial Statement Presentation:**

As required by the *FASB Accounting Standards Codification*<sup>TM</sup>, the Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. These classifications are related to the existence or absence of donor-imposed restrictions as follows:

*Unrestricted Net Assets* - consists of assets, public support and program revenues which are available and used for operations and programs. Unrestricted net assets represents the portion of net assets of the Organization that is neither permanently restricted nor temporarily restricted by donor-imposed stipulations. Contributions are considered available for unrestricted use unless specifically restricted by the donor.

*Temporarily Restricted Net Assets* - includes funds with donor-imposed restrictions which permit the donee organization to expend the assets as specified and is satisfied either by the passage of time or by actions of the Organization. Resources of this nature may originate from gifts, grants, bequests, contracts and investment income earned on restricted funds.

*Permanently Restricted Net Assets* - includes resources which have a permanent donor-imposed restriction which stipulates that the assets are to be maintained permanently, but permits the Organization to expend part or all of the income derived from the donated assets.

**Receivables:**

*Pledges Receivable* reflects unconditional promises to give. Receivables are classified as current if they are scheduled for payment within one year, and non-current when the expected payment date exceeds one year. As of December 31, 2015, the non-current pledges were due within two years. Promises to give with expected payment dates that extend beyond one year are discounted to their present value when such amounts are considered material.

Management periodically reviews specific grants, commitments and agreements to determine if any balances are uncollectible. Management believes that all receivables are collectible; therefore, no allowance for doubtful amounts has been established. If balances due are determined to be uncollectible in subsequent periods, an allowance will be established at that time. For the year ended December 31, 2015, there were no losses on uncollectible pledges receivable.

**Property and Equipment:**

Property, equipment, furnishing and improvement purchases in excess of \$1,000 are capitalized at cost, if purchased, or if donated, at fair value on the date of receipt. Expenditures for maintenance repairs and renewals are charged to expense as incurred, whereas, major betterments are capitalized as additions to property and equipment. Depreciation of property and equipment is computed using the straight-line method, and is charged against support and revenues over the estimated useful lives of the assets, as expressed in terms of years.

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NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2015

*(Continued)*

NOTE 3     *(Continued)*

**Investments:**

The Organization maintains investment portfolios consisting of money market funds, fixed income corporate bonds, equity securities and mutual funds. Investments are recorded at fair value. As required by *FASB Accounting Standards Codification*<sup>TM</sup>, the Organization reports the investments' net realized and unrealized gains and losses at each reporting date in the Organization's Statement of Activities. Purchases and sales of securities are recorded on the trade date. In determining the gains (losses) realized on the sales of securities, the cost of the securities sold has been determined on a specific identification basis. Cash held in brokerage accounts is reported as investments for purposes of these financial statements. Investments are classified as either short-term or long-term depending on the underlying intentions. Endowment investments are classified as long-term without regard to investment composition.

**Beneficial Interest in Perpetual Trust:**

During 2015, Management determined that the Organization should report the fair value of its beneficial interest in a perpetual trust (the "Trust") as a long-term asset as required by the *FASB Accounting Standards Codification*<sup>TM</sup>. The *Beneficial Interest in Perpetual Trust* is reported at its fair value, which is estimated at the value of the underlying Trust assets, and are classified within Level 3 of the fair value hierarchy. As discussed in Note 9, the opening net assets as of January 1, 2015 have been restated to include the fair value of the Trust as of that date. The change in the value of the *Beneficial Interest in Perpetual Trust* is reported as an increase or decrease in permanently restricted net assets. Income earned on assets held in the *Beneficial Interest in Perpetual Trust* is recognized as a component of *Investment Return* when received.

**Endowment Funds:**

Helping Hands has two donor-restricted endowment funds. As required by state laws, the Organization follow the guidance of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"). UPMIFA establishes law for the management of investment of donor-restricted endowment funds.

The Board of Director's interpretation of state law is that the Organization, absent explicit donor stipulations to the contrary, may appropriate as much of the net appreciation as is prudent considering the Organization's long and short-term needs, present and anticipated financial requirements, expected total return on its investments, price-level trends, and general economic conditions. In accordance with UPMIFA, the Organization considers the following factors in making a determination of whether to invest or appropriate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

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NOTES TO FINANCIAL STATEMENTS

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*(Continued)*

NOTE 3     *(Continued)*

Income and appreciation earned on endowment investments are classified as temporarily restricted until appropriated for expenditure by the Board of Directors based on the above factors. From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level of the original corpus which is reported as a permanently restricted net asset. As required by the *FASB Accounting Standards Codification*<sup>TM</sup>, deficiencies of this nature are reported in unrestricted net assets.

The Organization has a spending policy of appropriating for distribution each year the endowment income to supplement operating income. For the year ended December 31, 2015, the Board of Directors voted to appropriate \$8,421 for distribution from endowment assets. The Organization takes a conservative approach to investing its endowment funds, which are maintained in mutual funds and are reported as *Evans Endowment Investments* in the accompanying Statement of Financial Position.

**Gifts, Grants and Contributions:**

As required by the *FASB Accounting Standards Codification*<sup>TM</sup>, contributions are required to be recorded as receivables and revenues and the Organization is required to distinguish between contributions received for each net asset category in accordance with donor-imposed restrictions. Contributions may include gifts of cash, bequests, collection items, stocks or promises to give.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, at the time when the conditions on which they depend are substantially met. Contributions of assets other than cash are reported at their estimated fair value.

Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risk involved when such amounts are considered material. Support that is restricted by the donor is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction until the restriction expires, at which time temporarily restricted net assets are reclassified to unrestricted net assets.

**Donated Goods and Services:**

As required by the *FASB Accounting Standards Codification*<sup>TM</sup>, Helping Hands: Simian Aides For The Disabled, Inc. *dba* Helping Hands: Monkey Helpers For The Disabled maintains a policy whereby the value of the donated goods and services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation, are recognized as revenue on the Statement of Activities and are reported as expenses on the Statement of Functional Expenses. For the year presented, *Donated Goods and Services* consists of pro bono legal services.

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*(Continued)*

NOTE 3     *(Continued)*

**Functional Expenses:**

Helping Hands: Simian Aides For The Disabled, Inc. *dba* Helping Hands: Monkey Helpers For The Disabled allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program and support service are allocated directly according to their natural expenditure classification. Other expenses that are common to several functions are allocated by various statistical bases and payroll derived ratios. Supporting services are those related to operating and managing Helping Hands: Simian Aides For The Disabled, Inc. *dba* Helping Hands: Monkey Helpers For The Disabled and its programs on a day-to-day basis.

Supporting services have been sub-classified as follows:

*Administrative* - includes all activities related to Helping Hands: Simian Aides For The Disabled, Inc. *dba* Helping Hands: Monkey Helpers For The Disabled's internal management and accounting for program services.

*Fund Raising* - includes all activities related to maintaining contributor information, writing grant proposals, distribution of materials and other similar projects related to the procurement of donated funds. Direct costs of special fund raising events are netted from the gross event proceeds, while indirect costs are reported as fund raising expenses on the Statement of Functional Expenses. Total fund raising expenses, including both direct and indirect event costs, amounted to \$216,361 for the year ended December 31, 2015.

**Advertising:**

Helping Hands: Simian Aides For The Disabled, Inc. *dba* Helping Hands: Monkey Helpers For The Disabled uses print advertising and other media to promote its programs, including the Placement Program. Advertising costs are expensed as incurred. During the year ended December 31, 2015, advertising expense totaled \$9,300.

**Tax Position:**

The Organization currently evaluates all tax positions, and makes a determination regarding the likelihood of those positions being upheld under review. The primary tax positions made by the Organization are the existence of Unrelated Business Income Tax and the Organization's status as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code.

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NOTES TO FINANCIAL STATEMENTS

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(Continued)

NOTE 4 INVESTMENTS

As of December 31, 2015, investment costs and unrealized gains and losses consisted of the following components:

<u>Investment Type</u>	<u>Cost</u>	<u>Unrealized Gains</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>
Money Market Funds	\$ 48,053	\$ -	\$ -	\$ 48,053
Corporate Bonds	432,070	823	(2,770)	430,123
Mutual Funds	201,121	6,206	(4,379)	202,948
Equity Securities	<u>343,876</u>	<u>86,090</u>	<u>(2,174)</u>	<u>427,792</u>
Total	<u>\$1,025,120</u>	<u>\$93,119</u>	<u>\$(9,323)</u>	<u>\$1,108,916</u>

The Organization uses the following way to determine the fair value of investments:

Money Market Funds: Determined by the published net asset value (“NAV”) per unit at the end of the last trading day of the year, which is the basis for transactions at that date

Fixed Income Corporate Bonds, Mutual Funds and Equity Securities: traded on national securities exchanges and are determined by the published closing price on the last business day of the fiscal year.

For the year presented, based upon Management’s investment objectives, all investments are considered to be long-term. All investments included in the accompanying financial statements are valued with Level 1 inputs.

<u>Financial Statement Classification</u>	<u>Amount</u>
Long-Term Investments	\$ 905,869
Evans Endowment Investments	<u>203,047</u>
Total Investments	<u>\$1,108,916</u>

Components of *Investment Return* for the year ended December 31, 2015 is as follows:

<u>Components of Investment Return</u>	<u>Amount</u>
Interest and Dividends	\$ 52,781
Investment Fees	(7,788)
Net Realized Gain on Investments	27,380
Net Unrealized Loss on Investments	<u>(64,937)</u>
Net Investment Return	<u>\$ 7,436</u>

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NOTES TO FINANCIAL STATEMENTS

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(Continued)

NOTE 5     PROPERTY AND EQUIPMENT

The following is a summary of the Organization's property and equipment as of December 31, 2015:

<u>Asset Category</u>	<u>Est. Life</u>	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net Book Value</u>
Land	-	\$ 100,000	\$ -	\$ 100,000
Building	30	325,000	170,625	154,375
Building Improvements	30	3,471,045	1,468,961	2,002,084
Furniture and Fixtures	5	24,689	17,509	7,180
Equipment	5	<u>74,963</u>	<u>51,848</u>	<u>23,115</u>
Total		<u>\$3,995,697</u>	<u>\$1,708,943</u>	<u>\$2,286,754</u>

Depreciation expense was \$139,093 for the year ended December 31, 2015. During 2015, the Organization disposed of fully depreciated property and equipment with an original cost totaling \$51,687 that was no longer in use. This disposal had no impact on net assets or change in net assets.

NOTE 6     LINE-OF-CREDIT

The Organization has a revolving line-of-credit with Rockland Trust with a borrowing limit of \$150,000. The line is secured by substantially all assets of the Organization. The line bears interest at 4.25%. As of December 31, 2015, there was no balance outstanding under the line.

NOTE 7     NOTES PAYABLE AND LOAN ACQUISITION COSTS

**Mortgage:**

The Organization carries a mortgage from Rockland Trust with a fixed interest rate on the unpaid principal balance of 3.375% per annum. Under the agreement, the monthly payments are \$10,941, and the maturity date of the note is September 2023. The term of the mortgage allows for periodic adjustments to the interest rate based on the Federal Home Loan Bank one-year advance rate, plus 3%.

The principal portion of the mortgage note scheduled for payment in 2016 is \$102,815, and the remaining non-current portions are due in subsequent periods as scheduled below:

<u>Year Ending</u>	<u>Amount</u>
December 31, 2017	\$106,339
December 31, 2018	109,984
December 31, 2019	113,754
December 31, 2020	117,653
Thereafter	<u>269,409</u>
Total	<u>\$717,139</u>

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NOTES TO FINANCIAL STATEMENTS

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(Continued)

NOTE 7 (Continued)

**Loan Acquisition Costs:**

*Loan Acquisition Costs* of \$21,975, associated with the mortgage, have been capitalized and are subject to amortization over the original term of the loan. Amortization expense related to these costs amounted to \$931 for the year presented. As of December 31, 2015, *Loan Acquisition Costs* are presented net of accumulated amortization of \$13,436 in the accompanying Statement of Financial Position.

NOTE 8 NET ASSETS

**Temporarily Restricted:**

Temporarily restricted net assets consisted of the following as of December 31, 2015:

<u>Nature of Restriction</u>	<u>Amount</u>
Time Restricted	\$ 95,000
Thomas and Agnes Carvel Foundation Building Fund	75,000
Unappropriated Endowment Earnings	<u>3,047</u>
Total	<u>\$173,047</u>

Net assets released from temporary donor restrictions by incurring expenses which satisfied the restricted purposes, by the passage of time or by the occurrence of events specified by the donors were as follows for the year presented:

<u>Nature of Restriction</u>	<u>Amount</u>
New and Active Placement	\$ 45,000
Training	26,421
Time Restrictions Elapsed	<u>210,000</u>
Total	<u>\$281,421</u>

**Permanently Restricted Net Assets:**

Permanently restricted net assets consisted of the following funds as of December 31, 2015:

<u>Purpose</u>	<u>Amount</u>
Evans Endowment Funds:	
Training Endowment Fund	\$100,000
General Endowment Fund	<u>100,000</u>
Total Evans Endowment Funds	200,000
Beneficial Interest in Perpetual Trust	<u>325,896</u>
Total Permanently Restricted Net Assets	<u>\$525,896</u>

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(Continued)

NOTE 8 (Continued)

Endowment Funds

All endowment net assets represent donor designated funds. The following schedule summarizes the change in endowment net assets for the year ended December 31, 2015:

	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total Endowment Net Assets</u>
Endowment Net Assets, January 1, 2015	\$ 17,512	\$200,000	\$217,512
Investment Income	7,332	-	7,332
Investment Fees	(2,123)	-	(2,123)
Investment Gains (Losses)	(11,253)	-	(11,253)
Appropriation for Expenditures	<u>(8,421)</u>	<u>-</u>	<u>(8,421)</u>
Endowment Net Assets, December 31, 2015	<u>\$ 3,047</u>	<u>\$200,000</u>	<u>\$203,047</u>

Beneficial Interest in Perpetual Trust

The following schedule summarizes the change in the *Beneficial Interest in Perpetual Trust* for the year ended December 31, 2015:

	<u>Amount</u>
Balance as of January 1, 2015	\$355,245
Change in Value of Beneficial Interest in Perpetual Trust	<u>(29,349)</u>
Balance as of December 31, 2015	<u>\$325,896</u>

NOTE 9 RESTATEMENT OF NET ASSETS

Management has restated its net assets in the accompanying Statement of Activities as follows:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total Net Assets</u>
Net Assets as of January 1, 2015	\$3,548,124	\$ -	\$275,000	\$3,823,124
Adjustment for Beneficial Interest	-	-	355,245	355,245
Restatement of Endowment Appreciation	(17,512)	17,512	-	-
Restatement of Temporarily Restricted Funds	(255,000)	330,000	(75,000)	-
Restatement of Accumulated Depreciation	41,734	-	-	41,734
Other Corrections, Net	<u>(8,384)</u>	<u>-</u>	<u>-</u>	<u>(8,384)</u>
Net Assets as Restated as of January 1, 2015	<u>\$3,308,962</u>	<u>\$347,512</u>	<u>\$555,245</u>	<u>\$4,211,719</u>

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NOTE 10    SPECIAL EVENT REVENUE

The Organization hosts an annual food festival. For the year ended December 31, 2015, ticket sales, sponsorship and contribution revenue of \$104,141 (net of \$46,884 in direct costs), respectively, was recognized in the accompanying Statement of Activities as *Special Events, Net of Direct Costs*.

NOTE 11    RETIREMENT PLAN

The Organization maintains a salary deferral plan under section 401(k) of the Internal Revenue Code. The plan allows eligible employees to defer a portion of their compensation. Such deferrals accumulate on a tax-deferred basis until the employee withdraws the funds. The Organization, at its option, may match a portion of the employees' contributions. During the year ended December 31, 2015, the Organization matched 25% of employee contributions, up to 8% of eligible compensation. The total expense recorded for the Organization's match was \$4,715 for the year ended December 31, 2015 and is included in *Employee Benefits* in the accompanying Statement of Functional Expenses.

NOTE 12    RELATED PARTY TRANSACTIONS

A corporation, wholly owned by an officer of the Organization, provides services, including routine repairs and maintenance on the heating, ventilation, air conditioning, and fire detection systems. The total amount paid to this Corporation was \$11,127 for the year ended December 31, 2015 and has been included in *Maintenance and Repairs* in the accompanying Statement of Functional Expenses.

NOTE 13    CONCENTRATIONS

Financial instruments which potentially subject the Organization to concentrations of credit and market risk consist principally of the Organization's cash balances, investment portfolio, and contributions receivable.

**Cash:**

The Organization is subject to concentrations in credit risk relating to cash balances. For the year presented, the majority of the Organization's cash deposits were held in three financial institutions. Cash deposits are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000 per institution. As of December 31, 2015, cash balances in excess of the FDIC limit were \$335,146. The Organization has not experienced any losses on uninsured cash balances and Management considers risk on concentration in cash balances to be low.

**Investments:**

The Organization invests or holds a variety of investment vehicles, including money market funds, mutual funds and preferred stocks and bonds. These investments are exposed to interest rate, market, credit and other risks depending upon the nature of the investment. Accordingly, it is reasonably possible that these factors will result in changes in the value of the Organization's investments; however, the Organization's investments do not represent significant concentrations of market risk considering the Organization's portfolio is widely diversified among issuers. The brokerage services are a member of the Securities Investor Protection Corporation ("SIPC") which protects securities customers of its members up to \$500,000, including \$250,000 for claims of cash.

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*(Continued)*

NOTE 13 *(Continued)*

**Pledges Receivable:**

As of December 31, 2015, 89% of *Pledges Receivable* represents the amounts due from two donors.

NOTE 14 SUBSEQUENT EVENTS

Management is required to consider events subsequent to the financial statement date for potential adjustment to or disclosure in the financial statements. Therefore, Management has evaluated subsequent events through April 25, 2016, the date which the financial statements were available for issue, and noted no events which met the recognition criteria.